



dated: 03.02.2023

Tender No. KOL-PUR/AIESL/NS/61/071-23

SUB: Notice for Inviting Tender for procurement of Two (02) separate Video Boroscope Equipments to carry out BSI on Engine & APU of different types of Aircraft.

AI Engineering Services Limited (AIESL) a wholly owned company of Govt. of India has an established servicing set up for A320 family fitted with CFM56-5B and Leap1A Engine and ATR72-600/ATR42-600 Aircraft at Kolkata, which is approved by the Director General of Civil Aviation (DGCA) of India.

### **PURPOSE OF TENDER:**

'AI Engineering Services Limited' is pleased to invite bids from reputed Manufacturers or agency/vendor authorized by the Manufacturers in Two-Bid system (i.e. Technical Bid and Commercial Bid) in separate sealed envelopes for Procurement of Two (02) separate Video Boroscope equipments to carry out BSI on Engine & APU of different types of Aircraft as per specification and scope of supply described in Annexure B.

- 1. **Tender Document** Tenderers should submit their bids as per the following annexure:
  - 1.1 List of attached Annexures, related to the tender are given below:
    - 1. Annexure A General Terms & Conditions.
    - 2. Annexure B Technical Specifications and scope of procurement of Two separate Video BSI equipments.
    - 3. Annexure C Format for Self Declaration to be submitted on Tenderer's letter head
    - 4. Annexure D Format for formal request for submitting Technical Bid
    - 5. Annexure E Format for Company Profile
    - 6. Annexure F Format for Prequalification Criteria
    - 7. Annexure G Format of formal request for Commercial Bid
    - 8. Annexure H Format for submitting Commercial Bid

### 1.2. **Technical Bid** shall consist of:

- a) Detailed technical proposal and specifications of the Two (02) Video BSI equipments
- b) Self Declaration as per Annexure C format
- c) Formal request for submitting Technical Bid as per Annexure D format
- d) Company Profile as per Annexure- E format
- e) Filled up Prequalification Criteria as per Annexure F format
- f) Demand Draft / Banker's Cheque/ Wire Transfer in favour of AI Engineering Services Limited. payable at Delhi, as Earnest Money Deposit (EMD)
- g) Undertaking in the company letter head, stating that the quoted Two Video BSI equipments are of latest model and spares of the said equipments will be available at least upto five years from the date of commissioning of the equipments.

A sealed envelope super-scribed with remark "Technical Bid for procurement of Video BSI equipment, Qty. 02." shall contain above seven items.

- 1.3. Commercial Bid shall consist of:
- a) Formal request in Tenderer's letter-head for submitting Commercial Bid (as per Annexure -G format)
- b) Filled up format for Commercial Bid (as per Annexure H format) A sealed envelope super-scribed with remark "Commercial Bid for procurement of Video BSI equipments, Qty. 02." shall contain above two items.





1.4. Both the sealed envelopes containing **Technical bid & Commercial bid** are to be put together in another **Master Envelope** super scribing, "**Procurement of Video BSI equipments, Qty. 02. against** Tender No. KOL-PUR/AIESL/NS/61/071-23 dated: 03.02.2023, due to open on 06.03.2023 and be sealed for onward submission. Address and time schedule for tender submission is given below:

Address:	Dy. General Manager,
	Production Planning & Materials
	Management Department
	AI Engineering Services Limited
	New Technical Area
	NSCBI Airport, Dum Dum
	Kolkata – 700 052, INDIA
Issue date of the Tender	03.02.2023
Closing date / time of tender	06.03.2023 at 14:30 Hours
Date and time of opening of Technical Bids	06.03.2023 at 15:00 Hours

**Queries**, if any, may be addressed only to the following Officials. It may be noted that all clarifications on the tender should be sought and obtained through letter / E-mail only.

of should be sought and obtained through letter / E man only.			
FOR COMMERCIAL		FOR TECHNICAL ENQUIRIES	
<b>ENQUIRIES:</b>			
Office of Dy. General Manager -		Office of Dy. General Manager -	
PPMM		PPMM	
AI Engineering Services Limited,		AI Engineering Services Limited,	
New Technical Area, NSCBI		New Hanger Area, NSCBI	
Airport,	200	Airport,	
Dum Dum, Kolkata – 700 052,		Dum Dum, Kolkata – 700 052,	
India.	7.5	India.	
Tel: 0091 – 33 – 25695109		Tel: <u>0091-33-25695029</u>	
E-mail: rathin.roy@aiesl.in		indi9747@gmail.com	

Tenderer or his representative may remain present at the time of opening of bids. The representative must carry an authority letter from tenderers' authorized signatory for participation in the tender opening.

Yours sincerely,

for AI Engineering Services Limited

**General Manager (Engineering)** 





#### **ANNEXURE-A**

#### **General Terms & Conditions:**

### 1. Invitation to tender

- 1.1. Tender should be submitted by duly incorporated companies or joint venture companies or partnership firms or Govt. enterprises having legal identity. A Tenderer (including firms within the same legal group or other members of the same consortium) can submit only one tender.
- 1.2. Tenders received through fax and email will not be considered (only sealed tender will be accepted). Tenders received late / incomplete in any respect, will not be considered.
- 1.3. It is the sole responsibility of the Tenderer to obtain and verify any & all information required for the purpose of completing the form of tender, prior to submitting. Submission of a tender implies that the Tenderer has read this notice inviting tender (NIT) and conditions of tender and has made himself aware of the specifications and scope of supply laid down in this tender.
- 1.4. All entries in the form of tender must be properly and legibly filled in English and completed with indelible ink. Tenderer or authorized signatory of the Company shall initial all corrections, sign with date on all pages and enclosures of the tender document before submission of the tender. Tenderer will be required to clarify points of its bids if clarification is sought by AI Engineering Services Limited.
- 1.5. Commercial offers of only the technically suitable bidders will be considered. Technical bid must not contain any indication of price of the Video BSI equipments, Qty.02; otherwise the quotation will be rejected without any further reference to the Tenderer.
- 1.6. AI Engineering Services Limited reserves the right to either accept or reject the offers or annul the tender process and is not bound to accept the lowest or any other tender. AI Engineering Services Limited's decision will be final and any objection about the same will not be entertained.
- 1.7. The price quote of the Commercial bid shall be final and remain firm till the contract is executed to AI Engineering Services Limited's satisfaction. After the tender closing date, the Tenderer shall not communicate directly or enter into correspondence directly or indirectly with AI Engineering Services Limited or any of its officials or agents with regard to the revision on price quote.

#### 2. Validity

The quoted price should remain valid for a minimum period of 90 days from the date of opening of technical bid. Tenderer shall not be at liberty to withdraw or modify his tender or any terms and conditions thereof before the expiry of aforesaid validity period of 90 days. Any withdrawal or unilateral modification made within this period shall constitute breach of the terms of tender and the tender shall be liable for rejection in consequence thereof. In addition, EMD will be forfeited.

### 3. Tender opening

On the day of opening of tender, only the technical bids will be opened and the commercial bids would be kept in the custody of AI Engineering Services Limited in the same sealed condition as received from the tenderer.

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- a) Commercial Bid received in open condition will be rejected.
- b) Commercial bid of only those Tenderers who qualify in the technical bid evaluation would be opened. Date and time for opening of commercial bid would be notified in advance to the successful Tenderers.





### 4. Self Certification of Quality

The supplied Video BSI equipments, Qty.02 should be accompanied with 'Quality Assurance Certificate' (QAC) stating that the equipment supplied are in conformity with the specifications indicated in the contract.

### 5. Earnest Money Deposit (EMD)

a. An amount of Rs. 1,00,000.00 (Rupees One Lakh only) by means of Demand Draft / Banker's cheque/ Wire Transfer No. (as per the following table) drawn in favour of 'AI Engineering Services Limited' payable at Delhi, has to be submitted along with the Technical bid as Earnest Money Deposit.

Beneficiary Name	M/s. AI Engineering Services Limited	
Beneficiary Bank	State Bank of India,	
0	Foreign Exchange Division, Main Branch,	
	11, Parliament Street, New Delhi – 110 001,	
	Tel: +91 11 2337 4080	
	Fax: +91 11 2337 4089	
Account No.	33029526378	
IFSC Code	SBIN0000691	
SWIFT Code	SBININBB104	

- b. Tender will be out-rightly rejected if it is not covered by appropriate deposit of EMD. Receipt of EMD/ Security Deposit of earlier/other tenders/contracts will not be accepted as EMD deposit against this Tender.
- c. MSME unit, SSI units registered with the NSIC under its Single Point Registration Scheme/A-I widows Associations/A-I Co-operative society/Handicraft Boards, Khadi Village and Cottage Industries/Social Welfare Organizations / Handicapped and Blind Associations/ Units registered with the Central Purchase Organizations (e.g. DGS&D) will be exempted from submission of EMD.
- d. EMD will not carry any interest.
- e. EMD amount, in respect of successful bidder(s), will be converted into Security Deposit. In case the successful bidder withdraws or amends its tender, impairs or derogates from the tender in any respect or declines to accept or honour the Contract if awarded in their favour, the EMD as deposited by the bidder will be forfeited. If the successful bidder fails to furnish Security Deposit / Bank Guarantee within the specified period its EMD will be forfeited.
- f. If, for any reasons, the Bidder withdraws from the Tender process, at any stage, after opening the Technical Bid, their EMD will be forfeited.
- g. EMD in the case of unsuccessful Bidders, will be refunded free of interest within 45 days from the date of finalization of the contract.





### 6. Security Deposit (SD)

The Successful Tenderer will be required to deposit 5% of the order value as security deposit with AI Engineering Services Limited within fifteen days of receipt of the order. The amount should be paid by way of Demand Draft / Bankers Cheque / Wire Transfer from a scheduled bank, in favour of "AI Engineering Services Limited" payable at Delhi. Alternately, a Bank Guarantee for equivalent amount drawn from a scheduled bank in India may be submitted. No other mode of payment is acceptable. The security deposit will not carry any interest and will be refunded only after successful commissioning of the equipment & acceptance by AI Engineering Services Limited and submission of required Performance Guarantee. The security deposit may be adjusted with the Performance Guarantee Deposit after adjustment of penal measures, if any. If the Successful Tenderer fails to supply, install, commission & test as per the Specifications and other requirements of AI Engineering Services Limited, the SD amount would be forfeited.

### 7. Performance Guarantee

The 'Performance Guarantee' equivalent to 5% of the order value has to be paid by way of Demand Draft / Bankers Cheque/ Wire Transfer from a scheduled bank, in favour of "AI Engineering Services Limited" payable at Delhi, within 15 days of successful commissioning & acceptance of the equipment by AI India Engineering Services Limited. Alternately, a Bank Guarantee drawn from a Schedule Bank in India for equivalent amount may be submitted. No other mode of payment is acceptable. Same shall be valid beyond 3 months from completion of the warranty period and will carry no interest whatsoever. The Performance Guarantee would be refunded only after adjustment of penal measures, if any.

### 8. Warranty:

- a) Warranty would be at least for a period of one year from the date of commissioning / 18 months from date of delivery whichever ends earlier.
- b) However, for a shorter warranty period, a positive loading @ 10% per year will be imposed on the Landed Price, calculated on the pro-rata basis for the purpose of selection of LQ1.
- c) If extended warranty is offered, a negative loading @ 3% per year of extended period will be imposed on CIF value for the purpose of selection of LQ1.

### 9. Delivery, Installation, Commissioning & Testing:

- 9.1 Packing for shipment should be strong enough to withstand hazard of transportation and ensure delivery in undamaged and serviceable condition.
- 9.2 On-Site (final) Acceptance: The manufacturer / supplier shall be responsible for on-site installation of Video BSI equipments including operational check and testing. A qualified engineer shall be available for replying technical queries during installation and final acceptance of the said Video BSI equipments by AI Engineering Services Limited, Kolkata.
- 9.3 The final supply, installation, commissioning & testing is to be completed within three months from the date of order. In case quoted schedule extends beyond this limit, a loading @ ½ % per week or part thereof will be loaded on the landed price for additional number of weeks beyond three months for the purpose of selection of LQ1.





### 10. Training of AI Engineering Services Limited Personnel:

Training is to be imparted at AIESL premises in Kolkata on free of charge basis to AI Engineering Services Limited personnel by qualified engineers of the vendor / supplier on:

- Introduction & description of Video BSI equipments
- Video BSI equipments operation & live demonstration on Aircraft Engines covering all controls and instrumentation
- Maintenance and trouble shooting procedures
- Safety system

### 11. Service Back Up:

The Supplier is required to provide spare support for a minimum of five years.

12. <u>Inspection:</u> AIESL shall have the right to inspect and/or to test the goods to confirm their conformity to the Tender Specifications at no extra cost to the Purchaser. AIESL's right to inspect, test and, where necessary, reject the Goods after the goods arrival at the final destination shall in no way be limited or waived by reason of the Goods having previously been inspected, tested and passed by AIESL prior to the goods shipment. GM(E), AIESL shall be the final authority to reject full or any part of the supply which is not confirming to the specification and other terms and conditions. No payment shall be made for rejected items. Rejected items must be removed by the Bidders within two weeks of the date of rejection at their own cost and replaced immediately. In case these are not removed, these will be auctioned at the risk and responsibility of the suppliers without any further notice.

### 13. Liquidated Damages:

In the event of delay in supplying beyond the delivery schedule as detailed in the P.O., liquidated damage @ ½ % of the order value will be claimed per week or part thereof up to maximum of 10% of the order value. However, where LD is imposed and still the delivery is not effected within the scheduled delivery period mentioned in the PO + 90 days, the supplier shall intimate the reasons for such delay. In case the justification provided by the supplier is not accepted by AIESL, AIESL reserves the right to take any suitable decision in this regard including cancellation of the entire P.O. or part thereof.

### 14. Payment Terms:

On satisfactory acceptance of the item, bill (in INR) raised in the name of AI Engineering Services Limited is to be sent to the office of Executive (Finance), AIESL, New Technical Area, Dum Dum, Kolkata – 700 052. The bill so raised must be submitted along with certified acceptance report by Competent Authority of AIESL. Our payment term is 45 days credit. In case, different payment term is quoted, a loading will be done on the order value as detailed below:

For advance payment (only against bank guarantee for an amount equivalent to 110% of advance amount) or payment against delivery or payment less than 45 Days credit, a loading @18% per annum for the advance amount and for the shortened period, will be imposed on prorata basis for the purpose of selection of LQ1.

### 15. Jurisdiction

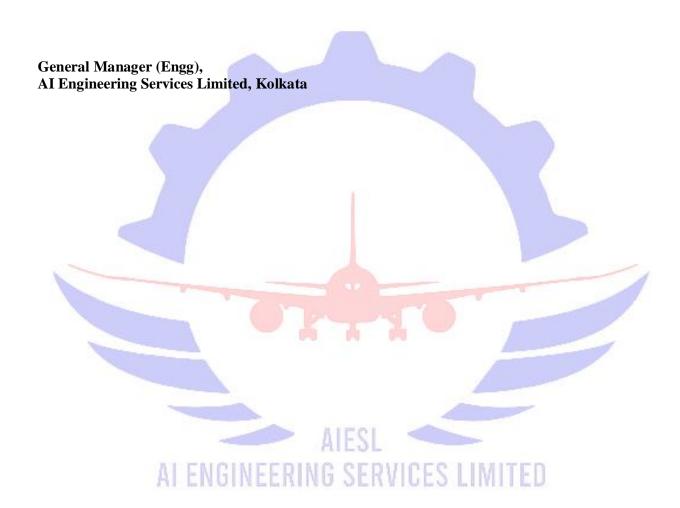
All disputes and differences arising out of this tender shall be subject to the jurisdiction of Courts of Kolkata, India.





### 16. Arbitration clause

Any dispute and differences whatsoever arising between the parties out of or relating to the interpretation, application, scope of operation or affect of this contract or the validity or the breach thereof, shall be settled by arbitration in accordance with the provisions of Indian Arbitration and Conciliation Act, 1996 or any amendments thereto, if any, and the rules of arbitration of the "SCOPE FORUM OF CONCILIATION AND ARBITRATION". The award made in pursuance thereof shall be final and legally binding on the parties.







**ANNEXURE-B** 

### Technical Specification and Scope of procurement of Two separate Video BSI equipments

- 1. Name of Equipment: Video Boroscope Equipments
- **2. Quantity:** Two (02)
- 3. **Specifications:**

### For Equipment – 1:

- 1) Flexiscope with 5 mm maximum diameter, minimum 3 meter working length
- 2) Video recording & measurement facilities (Preferably 3D facility)
- 3) LCD monitor (minimum screen size 6 inch)
- 4) Internal storage facility minimum 16 GB and minimum 16 GB internal SSD
- 5) Minimum 2 USB ports
- 6) Wi Fi / Bluetooth facility
- 7) The equipment should be compatible with Aircraft power (115 VAC, 400 HZ) as well normal AC Power (100-240 VAC, 50-60 HZ)
- 8) Digital Zoom: minimum 2X
- 9) Image Format i) Bitmap (.BMP), JPEG ( .JPC)
  - ii) MPEG4 file (.MP4 file)
- 10) i) Tip with measurement facility DOV 0 degree FOV 0 degree to 75 degree
  - ii) Tip with measurement facility DOV 90 degree FOV 60 degree to 120 degree

Articulation of Tip probe should be there from 0 degree to 180 degree front as well as rear.

- 11) Facility should be provided to take still picture during Videoscope.
- 12) Fixed Probe 3.8 mm diameter ( maximum), Length maximum 20 cm, 45 degree or 90 degree tip viewing Angle
- 13) Fixed Probe- 5 mm Diameter, length minimum 20 cm, 45 degree or 90 degree viewing angle.
- 14) Provision should be available for fixed probes to be used with same light source which will be used for flexiscope.





### For Equipment -2:

- 1) Flexiscope with 6mm maximum diameter, minimum 3 meter working length
- 2) Video recording & measurement facilities ( Preferably 3D facility )
- 3) LCD monitor (minimum screen size 6 inch)
- 4) Internal storage facility minimum 16 GB and minimum 16 GB internal SSD
- 5) Minimum 2 USB ports
- 6) Wi Fi / Bluetooth facility
- 7) The equipment should be compatible with Aircraft power (115 VAC, 400 HZ) as well normal AC Power (100-240 VAC,50-60 HZ)
- 8) Digital Zoom: minimum 2X
- 9) Image Format i) Bitmap (.BMP), JPEG (.JPC)
  - ii) MPEG4 file (.MP4 file)
- 10) i) Tip with measurement facility DOV 0 degree FOV 0 degree to 75 degree
  - ii) Tip with measurement facility DOV 90 degree FOV 60 degree to 120 degree

Articulation of Tip probe should be there from 0 degree to 180 degree front as well as rear.

- 11) Facility should be provided to take still picture during Videoscope.
- 12) Fixed Probe 3.8 mm diameter ( maximum), Length maximum 12 cm, 45 degree or 90 degree tip viewing Angle
- 13) Provision should be available for fixed probes to be used with same light source which will be used for flexiscope.







### ANNEXURE – C

### SELF DECLARATION ON TENDERER'S LETTER HEAD

To General Manager (Engg), AI Engineering Services Limited, New Technical Area, NSCBI Airport, Dum Dum Kolkata – 700052.

Sir,

It is declared that we have studied and understood the terms and conditions of the tender No: KOL-PUR/AIESL/NS/61/071-23 **dated:** 03.02.2023. for procurement of Two (02) Video BSI equipments and we agree to abide by the same unconditionally.

We also undertake to provide service support at Kolkata facility of AI Engineering Services Limited in respect of all requirements in this tender.

Signature:

Name:

**Designation:** 

**Company Seal:** 

AI ENGINEERING SERVICES LIMITED





<u>ANNEXURE – D</u>

- · · · · · · · · · · · · · · · · · · ·	for submitting Technical Bid)
	ENDERER'S LETTER-HEAD
To:	
General Manager (Engg),	
AI Engineering Services Limited,	
New Technical Area, NSCBI Airport,	
<u>Dum Dum, Kolkata – 700 052</u> .	
T. C	5
Ref:	Dated:
Dear Sir,	
Sub: Technical Bid against Tender No KOL	-PUR/AIESL/NS/61/071-23 dated 03.02.2023.
	ment of Two (02) Video BSI equipment, we hereby
	ow a list of attached documents in prescribed format
as per your requirement.	ow a list of attached documents in presented format
us per jour requirement	
1) Company Profile (as per Annexure -E format)	
	as per Annexure - F format) & related attachments
	pecifications, scope of supply and commercial terms
4) Declaration (as per Annexure – C) on our letter	
	fer of Rs. 1,00,000.00 (Rupees One Lakh only), in
	yable at Delhi, as Earnest Money Deposit (EMD)
lavour of the Engineering Services Eninted, par	yubic at Benn, as Earnest Woney Beposit (EWB)
We declare that we have studied and understood	the terms and conditions of the tender and we agree
	w variances as listed below. Details of variance in
terms & conditions (if applicable) are given below	
terms et conditions (il applicable) are given octovi	
1)	
2)	
-,	

Lead time for the complete scope of supply shall be ----- weeks. We also confirm that no payment in any form, like commission etc. has been made or shall be made to anyone, in respect of business generated by the company from AI Engineering Services Limited.

We Indemnify AI Engineering Services Limited against all claims of royalty / intellectual property rights arising out of supply of this Video BSI equipments or its components. We also indemnify AI Engineering Services Limited of secrecy regarding contents of our aforesaid Video BSI equipments or its parts.

We also declare that any technical information received from AI Engineering Services Limited in relation to the applicable components (as an example, but not limited to extracts of CMM or IPC of the components) will not be divulged to any third party.

Signature :	Thanking you,
Name:	
Designation:	
Company Seal:	





### ANNEXURE – E

(Format for company profile, To be submitted on Tenderer's letter-head) (For information only)						
	COMPANY PROFILE					
1.	Name of the Company					
2.	Address of the Company					
3.	Contact details:  i. Name  ii Designation  iii. Telephone					
	iv. Fax v. E-mail					
4.	Year of commencement of operation	* * *				
5.	Annual turnover for last three financial years	ALECT				

ALESI Signature:
ALENGINEERING SERVICES LIMITED Name:

**Designation:** 

**Company Seal:** 





### ANNEXURE - F

(Format for Prequalification Criteria, to be submitted on Tenderer's letter head)

Note: A Tenderer has to fulfill following pre-qualification criterion and submit documentary proof thereof, for his bids to be eligible for evaluation.

PREQUALIFICATION CRITERIA

S/N.	Requirement	Evaluation Criteria	Compliance (Yes / No)
1)	Company should be registered in its Country of Origin	Mandatory	( 103 / 110 )
2)	Company must be in the business of manufacture & supply of Video BSI equipments for at least 05 years. The company must have current annual turnover of 30 lacs. (Documentary proof is to be attached)	Mandatory	
3)	Company must have a service / repair support set up in India and a 24-hour helpline facility accessible through email or telephone for problem reporting.	Mandatory	
4)	Company must provide Two copies of Operational Manual & Maintenance Manual of the BSI Equipments in English	Mandatory	
5)	Company must have valid & applicable PAN/GST Registration or equivalent in its country of origin.  (Copy of valid & applicable certificates are to be attached)	Mandatory	
6)	List of manufacturing facilities owned by the company for manufacturing similar Video BSI equipments & number of workers employed there.	Must be attached	
7)	List of customer/clients of similar Video BSI equipments during three preceding years. Contract copies (With name of contact person for obtaining feedback - Price to be blanked out) are to be attached in support of claim.	Must be attached	
8)	Undertaking in the company letterhead, stating that the quoted Video BSI equipments are latest model and spares of the said Video BSI equipments will be available at least upto five years from the date of commissioning of the Video BSI equipments.	Must be attached	
9)	Earnest Money Deposit (EMD) in the form of Demand Draft / Banker's cheque/Wire Transfer of Rs. 1,00,000.00 (Rupees One Lakh only), In favour of "AI Engineering Services Limited" and payable at Delhi. (Ch / DD No./ WT No dt).	Must be attached	

Ciamatuma	Names	Designation	Commonw Cool
Signature	Name	Designation	Company Seal





### **ANNEXURE - G**

### Format of formal request for submitting Commercial Bid for Video BSI equipments

### (TO BE SUBMITTED ON TENDERER'S LETTER-HEAD)

To:	
General Manager (Engg),	
AI Engineering Services Limited,	
New Technical Area, NSCBI Airport,	
<u>Dum Dum, Kolkata – 700 052</u> .	
Ref:	Dated:
Dear Sir,	
Sub: Commercial Bid against Ter	nder No. KOL-PUR/AIESL/NS/61/071-23, dated: 03.02.2023
Will Company	
	er for procurement of Video BSI equipments, Qty. 02, we
· All and a second seco	ame in prescribed format as per Annexure – H, attached along-
with.	
Thanking you,	The state of the s
Hanking you,	
	M N M
Signature:	
Name:	
Designation :	
Company Seal :	

AI ENGINEERING SERVICES LIMITED





#### <u>ANNEXURE – H</u>

## (TO BE SUBMITTED ON TENDERER'S LETTER-HEAD) Commercial/Price Bid for Video BSI equipments

SL. NO.	PARTICULARS	Price of Two (02) Video BSI equipments (in INR)
	Cost of procurement of Two (02) Video BSI equipments and their	
1.	live demonstration and on-site training at AIESL, Kolkata Facility as	
	per specifications & scope of supply given in Annexure-B of this	
	tender document.	
2	Taxes / Mandatory Levies (if applicable)	
	(Break-up of each such applicable Tax/Levy, its % and the Cost	
	Component on which the same is levied to be clearly provided)	
3	Other Charges including transportation (if applicable)	
	Each such charge to be clearly specified.	
4.	TOTAL(1+2+3)	
	In figure:	7
	In words:	

#### **NOTES:**

- 1. Use additional space if required.
- 2. A list of required special tool and spares is to be attached separately along-with the quote.
- 3. LQ-1 for any selected option will be decided on the basis of Total value as reflected against Sl. No.4 of the corresponding option after loading, if applicable, as per General Terms & Conditions mentioned in Annexure A.
- 4. Discounts & offers:
  - a) Unconditional discounts, if any, should be clearly indicated. Same would be applied to the quoted price during evaluation.
  - b) Conditional discounts, if offered, will not be considered for evaluation.
  - c) Conditional offers, if any, are liable to be rejected at the sole discretion of 'AI Engineering Services Limited.

#### **CERTIFICATION:**

- 1. It is certified that the bid does not contain any hidden cost over and above the price mentioned above.
- 2. Any benefit in the form of reduction in statutory taxes / levies arising out of the terms of the contract, if awarded in favour of AI Engineering Services Limited, would be passed on to AI Engineering Services Limited.

Signature :	
Name:	
<b>Designation:</b>	
Company Seal :	